

Two Heads Perform Better than One

The inception of the entire idea of having Legal process Outsourcing is to curtail the amount of secondary work carried out by legal firms which deviates them from dealing with legal issues arising on a daily basis. Having a consensus with an LPO company, a law firm widens its scope of productivity availing a division in the workforce. This division is engaged towards two sections for additional productivity, as one pays attention to lead the secondary work which includes due diligence, legal research, contract management whereas the other deals with the core functions of the firm. The amalgamation of these two results in a more productive and focused environment.

There are a few spheres in an organization which get neglected due to the primary focus on daily functionalities performed by them. Such secondary spheres are maneuvered categorically by LPO companies for an advantageous outcome. For example: The significant amount of work involved in carrying out contract lifecycle management is elaborative from administrative to routine in nature which would require a team of people specifically catered to each step of the same. This weighs the in-house lawyers which leads to the inability to meet the tight timelines demanded, creating a conflict between legal department and the business client, justifying the requirement to hire an outsourcing company.

An LPO enhances the returns on investment, eliminates concerns related to employment management (absenteeism, productivity), and further takes time off from administrative and training costs. With an LPO, there is a shift of burdensome and expensive employment taxes as well as insurance to an outside provider. Further, building a team from ground can prove to be expensive and time consuming; and if the wrong personnel are given the responsibility to carry out the work the cost can take a higher toll.



Since there is not a definite talent pool available to foreign firms from which they can draw a team; an LPO company already envisages the requisite professionals needed with intensive set of skills and training.

The saying, ***Two heads Perform Better than one*** defines the current state which legal organizations are carrying out in utilizing the services of Legal Process Outsourcing. The principal aim of any Legal Process Outsourcing company is to utilize their specialized skills to carry out specialized services in the outsourcing sector with paramount efficacy. The traditional approach for implementing skills during contract drafting, review and negotiation relies on methods which are labor-intensive and cost-prohibitive; but by hiring an outsourcing company the cost effectiveness and efficiency becomes evidentiary. Such composition would result in production and satisfaction in every sphere and hence, the ratio of achieving the ultimate goal is substantially raised. One can draw the same conclusion from the picture, showing the result of an association aiming for the same objective. Hence, Legal Process Outsourcing aids in maintaining a balance in different domains of an organization.