

## The Role and Scope of LPO

Legal Process Outsourcing (LPO) is a fairly new concept in the Indian legal community. LPO comprises of the things that lawyers have to do on a regular basis, due to which the amount of secondary legal work tends to pile up. To explain an LPO, it is an Industry where legal firms in countries like the US, UK outsource their work to countries like India, which primarily includes: Drafting, Legal transcription, business/market research, Litigation support, Document drafting like standard contracts, agreements, letters to the clients, patent applications; putting focus on these services by the law firms themselves can eat up time and effort that can otherwise be spent on representing clients in the court, providing legal opinions and approving the final legal drafts of contracts to name a few. Since 2003, in India alone, the number of companies offering legal process outsourcing services to U.S. and U.K. law firms has grown to over 120. The core indulgers that usually prefer to outsource their back-office to India are countries like UK, US, France, and Australia.

According to the Bar Council of India, every year, around 60,000 -70,000 students graduate from around 950 law schools in India, providing a pool of skilled professionals in the country. This availability of best in class talented, trained and well- educated professionals makes it an ideal workplace for Legal Process Outsourcing services in India.

The key factor which has inclined these foreign law firms for outsourcing is the sky high cost incurred by lawyers in US and mostly European countries. Lawyers in the like countries charge around \$8-12,000 for a patent filing application in comparison to \$2,000 by an Indian firm. Steps are taken to insure that regardless of the cost cutting effect, in no way any effect is laid on the quality of the final product. This is assured by the implementation of certification processes like Six Sigma by LPO companies.

The availability of expert professionals in the stream having experienced, comprehensive and through knowledge of the American and European laws makes it easier to obtain efficacy at work. This allows the firms to put more focus on their core functions and increase their value in day-to-day activities, maximize efficiency and improve the quality of legal work. As per the ASSOCHAM projected reports, the increase in Legal Process Outsourcing services slated to grow from its current share of 3-4 per cent to 6-7 per cent in the 250 billion dollar global market.

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Aeren LPO understands these needs and has proven itself to be a leader in the legal global supply chain in the provision of legal services. Providing integrated litigation solution that offers a legally sound, high quality process mitigating cost through the combination of technology and a global reach. LPO services provided to the clientele are cost effective, high quality, secure and efficient. Services are inclusive of Litigation support services, Legal research and analysis, E-Discovery, Paper discover, Contract Drafting, Review and Management; focusing on building a trusting and long-term relationship with our clients, working and providing assistance at every stage of the process. Aeren LPO provides a workforce which acts as strategic advisors to the clients, hence helping to add value to their business.